

ATTACK PRESCRIPTION SPEND



AN RX PROGRAM DESIGNED
TO SAVE YOU 60-80% ON
YOUR RX SPEND

The Medicine Epidemic

- 75% of Rx spend is high cost name brand and specialty medications
- A small portion of members are on a high cost medication
- Cost can range from \$5,000 to \$1,000,000 per member per year
- In 2016, a combined \$64 Billion was spent on the top 7 highest revenue medications
- Medication non-adherence and pill skipping are a growing epidemic due to medicine cost
- A significant number of hospitalizations are the result of medication non-adherence

GUARANTEED
SAVINGS &
SATISFACTION

there is a **BETTER WAY**

U.S. Consumers pay up to 16 times more than any other country for the exact same medications.

Rx Access

- direct from manufacturer programs
- charitable donor programs
- true wholesale costs

A DOSE OF RELIEF



your business needs

AN ADVOCACY EXAMPLE

- **Problem:** Member takes Stelera every 8 weeks. Prior to Rx Program, the member paid a copay of \$250 and the plan paid \$9,365 per fill
- **Solution:** Advocate was able to take advantage of the manufacturer assistance program to get this medication for free for the member and shipped right to the member's house every 8 weeks
- **Result:** the member now saves \$1,750 per year and the plan saves \$65,555 per year

Implementing Rx Program

SIMILAR TO YOUR CURRENT RX PROGRAM

- Employees have a drug card with co-pays
- The Majority, at least 85%, of your employees will access meds with no change
- The remaining will be re-directed through Advocacy and typically get their medications for free

A "TRUE RX" PARTNERSHIP

- All prescriptions under \$350 purchased at the pharmacy
- True Rx communicates with employees to access high cost drugs over \$350 through Advocacy
- Employer health plan is not billed for any drugs accessed through Advocacy
- If Rx Advocacy cannot assist member, access is granted through the pharmacy
- True Rx does not markup generic drugs – savings is typically 30% on drugs that ARE purchased at the pharmacy

A POSITIVE MEMBER EXPERIENCE

- Employer provides Rx data file 60 days prior to inception date
- HR team partners with Rx Program to assist the 15% or less of high cost utilizers to get started with Advocacy
- Employees are completely onboarded with Advocacy within 10 days prior to the inception date of the program
- Employees' co-pay for their drugs are typically eliminated
- Employer's costs go down by 60-80%